Ecofleet

CORE COMPETENCIES:
- Geographical information systems (GIS)
- Location-based solution (LBS) development
- Integration with 3rd party IT systems via API-s

OPPORTUNITIES:
- Direct Sales
- Distribution Partners
- Strategic Partnerships

Founded: 1997
Employees: 80

Want to know more?

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END CUSTOMERS:
Telecoms:
- Telia Sonera
- TEO
- Tele2

Transportation/logistics:
- DSV
- UPS
- TNT
- Scania
- Hansabus

Sales/Service:
- Schindler
- Coca-Cola
- ALD Automotive

Security & medical services:
- G4S
- Dussmann
- USS
- Falck
- PERH

State/municipal:
- Estonian Energy
- Tallinna Küte
- Ragn-Sells
- Veolia

BUSINESS OVERVIEW:

The core business of Ecofleet Eesti Ltd is the development of the GPS-based fleet and team management service Ecofleet. Our fleet management services are currently used in over 20 countries by 6000+ companies and 60000+ vehicles and smart devices across Europe.

MAIN ACTIVITY:
- Development of service application software for computers and mobile devices (Android + iOS)
- Sales across Europe via our own offices (in Baltic and Scandinavian countries) and via distributors
- Customer and distributor support services
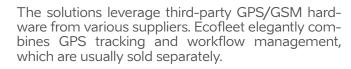

SERVICES/PRODUCTS:

Company's main product is the fleet and team management software Ecofleet - a web-based modular application offering functionality for fleet management, driver behavior, security, workflow and mobile solutions for smartphones and tablets.

Features include mapping with route playback and optimisation, trip logging (also automatically and via smartphone app for driving journal), geofencing, instant maintenance, spohisticated task management and various customer chosen event notifications and integrated text messaging with drivers.

The solutions leverage third-party GPS/GSM hardware from various suppliers. Ecofleet elegantly combines GPS tracking and workflow management, which are usually sold separately.

WE OFFER:
- Computer and Mobile applications for GPS tracking
- Real-time and location-based job dispatching to mobile devices
- Digital driving journal
- Fleet Management services for transport companies and larger car pools
- Car security and alarm management for security companies
- Transport management for logistics companies

We are looking for distributors in different countries by offering Plug & Play ready system with minimal investment.