## grow your business with efficient e-solutions

Did you know? Crashing once in the digital channel requires 8 new positive experiences to restore your web client's faith.



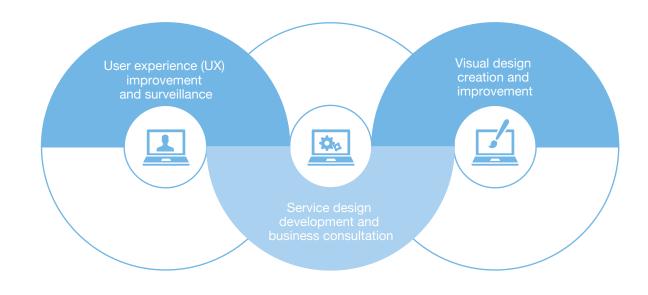
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# experience design

### Tieto Experience Design service consists of 3 components:



#### Tieto Experience design service permits:

- making choices which support your business aims before developing anything we analyse your business processes to determine if and what type of e-solutions your business requires
- improving client satisfaction your web store or e-service functions seamlessly and logically
- Increasing sales the buyer finds what (s)he needs and the sales process runs smoothly
- saving money before an extensive web development we create a prototype that helps find the solution's weaknesses

#### Service target group:

• all web store and e-service solution providers: Web stores and self-service environments.

#### Main problems of web stores we solve:

- some goods categories do not sell as well on the web as in the physical store
- client gets stuck too long in certain parts of the web store
- we analyse the shopping cart of loyal customers to ensure the customer finds all repeat purchases in the web store too

#### Tieto's latest references:

- Oras Group web stores' product info management
- the largest fashion store in the Nordic countries Nelly.com







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