

## CORE COMPETENCIES:

- Networks
- Global Services
- Support Solutions

## OUR TECHNOLOGY LEADERSHIP:

- 40% of the world's mobile traffic
- 37,000 granted patents
- #1 provider of support systems

## OUR SERVICES LEADERSHIP:

- Managing networks with 1 billion subscribers
- 1,500 consulting and system integration projects yearly
- #1 in telecom services

Founded: 1876 (subsidiary in Estonia 1996)

## Want to know more?

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## BUSINESS OVERVIEW:

Ericsson Eesti AS is an associated company of Ericsson — the driving force behind the Networked Society and a world leader in communications technology and services.

One of the major components of Ericsson's operations in Estonia is the Supply Site located in Tallinn. The Supply Site has a global role at Ericsson producing high-tech elements for the mobile broadband networks, making cutting-edge data traffic possible in the world.

Mobile broadband is a prerequisite for collaborating, socializing and innovating in the Networked Society.

### COMBINING TECHNOLOGY AND SERVICES TO EMBRACE CHANGE:

Our services, software and infrastructure - especially in mobility, broadband and the cloud - are enable the communications industry and other sectors to do better business, increase efficiency, improve their users' experience and capture new opportunities.

There is a high demand for connectivity and intelligent systems in markets such as utilities, transport and public safety. Ericsson believes that many of the demands in these market segments, which it refers to collectively as "Industry & Society", can be met with the Company's existing portfolio. Ericsson's capabilities, combined with its proven record of commercializing advanced ICT solutions, provides a solid foundation for bringing innovative capabilities into industry verticals while providing efficiencies of scale.

### NETWORKS

Network infrastructure supporting mobility, broadband and the Cloud, provides the fundamentals for people to communicate. Increasing mobile data traffic, internet use and new Internet of Things (IoT) applications create demand for high-performing and cost-efficient networks that deliver the best user experience. Ericsson provides the network infrastructure needed for mobile and fixed communication, including 2G, 3G, LTE and future 5G networks, and IP core, transport and Cloud networks.

Within segment Networks, the strategy is to lead the radio evolution, grow IP networking and transform to cloud core.

### GLOBAL SERVICES

Effectively managing large, complex projects and multi-vendor networks requires experience and understanding. We combine robust local capabilities with global expertise in consulting, systems integration, network rollout, network operation, network design & optimization, managed services for networks and IT, customer support, and broadcast and media services. This enables us to understand and respond to each customer's unique challenges.

### SUPPORT SOLUTIONS

Support Solutions develops and delivers software-based solutions for operations and business support systems (OSS and BSS), real-time, multi-screen and on-demand TV and Media solutions as well as solutions and services for the emerging M-Commerce eco-system.

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