# Telia

AS Telia Eesti was established in 1993.

Today, Telia Eesti is the largest and most experienced IT and telecommunications company in Estonia.

### **CORE COMPETENCIES**

• Developing, operating and managing Telecom and IT services on a nationwide basis.

#### **OPPORTUNITIES**

- Strategic Partnerships
- Custom Development
- Consulting & Training
- IT Outsourcing

Want to know more?

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# BUSINESS OVERVIEW



Telia Eesti provides carefully tailored data communications, phone and IT services to over 33,000 companies and organizations in Estonia. By combining broadband Internet and voice services with mobile solutions, Telia Eesti is able to provide a flexible and versatile service that creates a unique added value on the Estonian market. Telia Eesti is part of Telia Company, which operates in six countries.

## **KEY PRODUCTS AND SERVICES**

Telia Eesti offers a wide range of integrated mobile, broadband, TV, and IT solutions, as well as valuable content to both residential and business customers under the brand name Telia.

In addition to traditional voice and messaging services, Telia provides mobile data services, solutions for keeping costs under control, entertainment services, and much more besides. Telia's services make daily life more convenient, easy, and secure.

Telia's 4G network covers the whole of Estonia and provides the fastest stable mobile data speed. Telia's 4G network's maximum capacity enables data speeds of up to 1.2 Gbps for download and 120 Mbps for upload.

Telia's product and service packages include cuttingedge offerings: IT infrastructure solutions and support services, backup and firewall solutions, smart IPTV solutions (including digital content recording, VOD movie services, over-the-top content delivery, and many others), internet services with highly reliable security and virus protection, mobile and VoIP service solutions, up to 1 Gbps broadband, and video conferencing via PC or TV. Telia's NB-IoT (narrow-band internet of things) network covers the whole country and the company is a forerunner in developing 5G mobile technology in Estonia.

Mobile Convenience Services — Telia has built and participated in the development of many services that unlock smartphones' true potential, including parking, digital signing, voting, and shopping. Telia delivers a full range of mobile solutions: Mobile ID, Twin SIM, e-SIM, VoLTE, VoWiFi, mParking, ID Ticket,

mobile conferences, mTasku mobile payments, e-commerce payments, residential and business customer contracts (phone numbers) on one SIM card, along with many other services.

**Telematics Solutions** — The m-Link service enables users to operate various controlled access systems such as gates, turnpikes, doors, etc., by using mobile phones as a universal key that replaces remote controls, magnetic cards and keypads. Telia also offers various monitoring and monetization services for these solutions. We also have a full set of telematics services for your home, car or boat. Additionally, we have telematics and payment solutions to operate mobile-controlled closed parking areas, automated rental car services, etc., with end-to-end services including end-user self-service portal with administration tools.

**Broadband** — Telia operates a country-wide telecommunications network in Estonia, and provides broadband and data communications services and related value-added services and equipment. The majority of all Estonian businesses use Telia's Internet service. The entire territory of Estonia is covered through a combination of fixed and Wi-Fi network.

Managed IT Services — Telia provides IT services, including systems integration and infrastructure solutions, data communications and networking, virtualization, cyber security solutions, cloud computing solutions, data center solutions, systems management and maintenance, as well as computer services and support for end users.







